



Piano Auctions Ltd  
Specialist Piano & Keyboard Auctioneers

## Beginner's Guide

**Auction held at**

Griffioen Transport

Schumanweg 1, 2411 NH Bodegraven, Netherlands

Call: 0044 1234 831 742

Email: [info@pianoauctions.nl](mailto:info@pianoauctions.nl)

[www.pianoauctions.nl](http://www.pianoauctions.nl)

## Viewing:

Our piano auction takes place at Griffioen Transports warehouse, located at Schumanweg 1, 2411 NH Bodegraven, Netherlands.

Viewing is available on the Friday, Saturday and Sunday before the auction.

Appointments are required and can be booked via our website, by phone (0044 1234 831 742), or by email (info@pianoauctions.nl).

You are welcome to view and play all the pianos. Specialist piano advisors will be on hand to answer any questions. You may also bring your own piano technician or advisor.

If you need assistance, please ask a member of our staff.

## Registration and Bidding:

**Online Bidding:** Register at [www.easyliveauction.com](http://www.easyliveauction.com) (a €4/5 registration fee applies).

**Absentee Bidding:** Submit a written bid, and we will endeavour to purchase the lot at the lowest price up to your maximum bid.

## The Auction:

The live online auction will be held on Tuesday at 12:00 midday CET (11:00 GMT). Bidding begins with Lot 1 and proceeds in numerical order, as outlined in the catalogue and amendment sheet. The auctioneer will start the bidding and continue incrementally until the item is sold. The final bid, when the auctioneer brings down the gavel, is known as the Hammer Price.

The estimated guide prices in the catalogue are indicative. Some lots may sell for more, others for less, and some may not meet their reserve and remain unsold.

**Budgeting:** Set a limit for your spending, including transport costs, Buyer's Premium, and VAT

## The Final Cost of Your Piano:

The total cost is calculated as follows: Hammer Price + Buyer's Premium + VAT on the Buyer's Premium.

**Hammer Price:** The final bid on the piano.

**Buyer's Premium:** 24% of the Hammer Price.

**VAT:** Local VAT% on the Buyer's Premium.

*Example costs based on NL VAT at 21%.*

<b>HAMMER PRICE (HP)</b>	<b>€500</b>	<b>€1,000</b>	<b>€5,000</b>
BUYER'S PREMIUM (BP)	€120	€240	€1,200
VAT ON BP	€25.2	€50.4	€252
<b>TOTAL</b>	<b>€645.2</b>	<b>€1,290.4</b>	<b>€6,452</b>

For pianos marked with an asterisk (\*) in the catalogue, VAT is applied to both the Hammer Price and the Buyer's Premium.

<b>HAMMER PRICE (HP)</b>	<b>€500</b>	<b>€1,000</b>	<b>€5,000</b>
BUYER'S PREMIUM (BP)	€120	€240	€1,200
VAT ON HP	€105	€210	€1,050
VAT ON BP	€25.2	€50.4	€252
<b>TOTAL</b>	<b>€1,374.2</b>	<b>€1,500.4</b>	<b>€7,502</b>

## Payment:

All payments must be made in EUR (Euros) and received by 17:00 CET on the day after the auction (Wednesday).

## Payment Methods:

**Bank Transfer:** The buyer bears the cost of the transfer. The piano will be packed and held by our carriers until the funds have cleared into Piano Auctions Limited's account. Refer to our terms and conditions for more details.

## Collection & Delivery of the Piano:

All pianos must be removed from Griffioen Transport by 16:00 CET on the Thursday following the auction. If you use a carrier other than Griffioen Transport, they must arrange collection directly with Griffioen Transport. Uncollected pianos will incur storage and transfer charges.

Recommended carriers are Griffioen Transport (0031 172 612 644) who guarantee removal by the deadline. Obtain a quote prior to the sale to factor removal costs into your bidding.

**Note:** Lots cannot be released until payment has been received.

## Checklist for Buying Your Piano at Auction

- Viewing Lots
- Seeking Advice
- Registration
- Bidding
- Calculating the Total Cost
- Payment
- Removal

**Terms & Conditions can be found on our website [www.pianoauctions.co.uk](http://www.pianoauctions.co.uk)**